

Description	MSRP	Bay Port Price	Bay Port Savings	Tiller Handle	Remote Fuel Tank	Propeller	Emergency Stop	Alternator	Smart Craft Compatible
FOUR STROKE									
2.5M	\$1,229.00	\$1,075.00	\$154.00	X		X	X		
3.5M	\$1,576.00	\$1,379.00	\$197.00	X		X	X		
3.5ML	\$1,610.00	\$1,409.00	\$201.00	X		X	X		
4M	\$1,855.00	\$1,623.00	\$232.00	X		X	X		
4ML	\$1,891.00	\$1,655.00	\$236.00	X		X	X		
5M	\$2,062.00	\$1,804.00	\$258.00	X	X	X	X		
5ML	\$2,094.00	\$1,832.00	\$262.00	X	X	X	X		
6M	\$2,478.00	\$2,168.00	\$310.00	X	X	X	X		
6ML	\$2,519.00	\$2,204.00	\$315.00	X	X	X	X		
8M	\$2,983.00	\$2,610.00	\$373.00	X	X	X	X		
8ML	\$3,024.00	\$2,646.00	\$378.00	X	X	X	X		
8EH	\$3,334.00	\$2,917.00	\$417.00	X	X	X	X	X	
8ELH	\$3,373.00	\$2,952.00	\$421.00	X	X	X	X	X	
9.9M	\$3,203.00	\$2,802.00	\$401.00	X	X	X	X		
9.9ML	\$3,244.00	\$2,838.00	\$406.00	X	X	X	X		
9.9MXL	\$3,541.00	\$3,099.00	\$442.00	X	X	X	X		
9.9EH	\$3,611.00	\$3,159.00	\$452.00	X	X	X	X	X	
9.9EL	\$3,798.00	\$3,323.00	\$475.00	X	X	X	X	X	
9.9ELH	\$3,653.00	\$3,196.00	\$457.00	X	X	X	X	X	
9.9ML BIGFOOT	\$3,742.00	\$3,274.00	\$468.00	X	X	X	X		
9.9MXL BIGFOOT	\$3,851.00	\$3,369.00	\$482.00	X	X	X	X		
9.9EL BIGFOOT	\$4,204.00	\$3,678.00	\$526.00	X	X	X	X	X	
9.9ELH BIGFOOT	\$4,162.00	\$3,641.00	\$521.00	X	X	X	X	X	
9.9EXLH BIGFOOT SAILPOWER	\$4,195.00	\$3,671.00	\$524.00	X	X	X	X	X	
9.9ELPT BIGFOOT PRO KICKER	\$4,556.00	\$3,987.00	\$569.00	X	X	X	X	X	
9.9EXLPT BIGFOOT PRO KICKER	\$4,690.00	\$4,103.00	\$587.00	X	X	X	X	X	
9.9ELHPT BIGFOOT PRO KICKER	\$4,470.00	\$3,911.00	\$559.00	X	X	X	X	X	
9.9EXLHPT BIGFOOT PRO KICKER	\$4,685.00	\$4,099.00	\$586.00	X	X	X	X	X	
15M	\$3,548.00	\$3,105.00	\$443.00	X	X	X	X	X	
15ML	\$3,596.00	\$3,147.00	\$449.00	X	X	X	X	X	
15E	\$4,055.00	\$3,548.00	\$507.00	X	X	X	X	X	
15EL	\$4,079.00	\$3,569.00	\$510.00	X	X	X	X	X	
15EH	\$4,127.00	\$3,611.00	\$516.00	X	X	X	X	X	
15ELH	\$4,157.00	\$3,637.00	\$520.00	X	X	X	X	X	
15ELPT	\$4,591.00	\$4,017.00	\$574.00	X	X	X	X	X	
15ELPT PRO KICKER	\$4,607.00	\$4,031.00	\$576.00	X	X	X	X	X	
15EXLPT PRO KICKER	\$4,702.00	\$4,114.00	\$588.00	X	X	X	X	X	
15ELHPT PRO KICKER	\$4,662.00	\$4,079.00	\$583.00	X	X	X	X	X	
15EXLHPT PRO KICKER	\$4,751.00	\$4,157.00	\$594.00	X	X	X	X	X	
20M	\$3,764.00	\$3,294.00	\$470.00	X	X	X	X	X	
20ML	\$3,804.00	\$3,329.00	\$475.00	X	X	X	X	X	
20EH	\$4,169.00	\$3,648.00	\$521.00	X	X	X	X	X	
20ELH	\$4,401.00	\$3,697.00	\$704.00	X	X	X	X	X	
20E	\$4,186.00	\$3,662.00	\$524.00	X	X	X	X	X	
20EL	\$4,541.00	\$3,815.00	\$726.00	X	X	X	X	X	
20ELHPT	\$4,740.00	\$3,982.00	\$758.00	X	X	X	X	X	
20EPT	\$4,751.00	\$4,157.00	\$594.00	X	X	X	X	X	
20ELPT	\$4,976.00	\$4,180.00	\$796.00	X	X	X	X	X	
25M EFI	\$4,626.00	\$4,048.00	\$578.00	X	X	X	X	X	
25ML EFI	\$4,661.00	\$4,078.00	\$583.00	X	X	X	X	X	
25EH EFI	\$5,030.00	\$4,402.00	\$628.00	X	X	X	X	X	
25EL EFI	\$5,234.00	\$4,396.00	\$838.00	X	X	X	X	X	
25ELH EFI	\$5,054.00	\$4,423.00	\$631.00	X	X	X	X	X	
25ELHPT EFI	\$5,602.00	\$4,922.00	\$680.00	X	X	X	X	X	
25ELPT EFI	\$5,858.00	\$4,920.00	\$938.00	X	X	X	X	X	
Jet 25 ML GA EFI 4/S	\$6,115.00	\$5,351.00	\$764.00	X	X	X	X	X	
Jet 25 ELH GA EFI 4/S	\$6,534.00	\$5,717.00	\$817.00	X	X	X	X	X	
Jet 25 ELPT GA EFI 4/S	\$7,406.00	\$6,221.00	\$1,185.00	X	X	X	X	X	
30M EFI	\$5,581.00	\$4,884.00	\$697.00	X	X	X	X	X	
30ML EFI	\$5,626.00	\$4,922.00	\$704.00	X	X	X	X	X	
30EL EFI	\$6,420.00	\$5,393.00	\$1,027.00	X	X	X	X	X	
30ELH EFI	\$6,208.00	\$5,432.00	\$776.00	X	X	X	X	X	
30ELPT EFI	\$6,945.00	\$5,834.00	\$1,111.00	X	X	X	X	X	
30ELHPT EFI	\$6,838.00	\$5,983.00	\$855.00	X	X	X	X	X	
40M	\$6,113.00	\$5,135.00	\$978.00	X	X	X	X	X	
40ML	\$6,186.00	\$5,196.00	\$990.00	X	X	X	X	X	
40E EFI	\$6,586.00	\$5,532.00	\$1,054.00	X	X	X	X	X	X
40EL EFI	\$6,720.00	\$5,645.00	\$1,075.00	X	X	X	X	X	X
40ELH EFI	\$6,874.00	\$5,774.00	\$1,100.00	X	X	X	X	X	X
40ELPT EFI	\$7,323.00	\$6,151.00	\$1,172.00	X	X	X	X	X	X
40ELHPT EFI	\$7,626.00	\$6,406.00	\$1,220.00	X	X	X	X	X	X
40ELPT BIGFOOT EFI (4 CYL)	\$7,920.00	\$6,653.00	\$1,267.00	X	X	X	X	X	X
Jet 40ELPT EFI 4/S	\$7,976.00	\$6,700.00	\$1,276.00	X	X	X	X	X	X
50ELPT EFI	\$7,949.00	\$6,677.00	\$1,272.00	X	X	X	X	X	X
50ELHPT EFI	\$8,265.00	\$6,943.00	\$1,322.00	X	X	X	X	X	X
50ELPT BIGFOOT EFI	\$8,510.00	\$7,148.00	\$1,362.00	X	X	X	X	X	X
60ELPT EFI	\$9,284.00	\$7,798.00	\$1,486.00	X	X	X	X	X	X
60ELHPT EFI	\$8,988.00	\$7,550.00	\$1,438.00	X	X	X	X	X	X
60ELHGA BF EFI	\$8,201.00	\$7,729.00	\$472.00	X	X	X	X	X	X
60ELPT BIGFOOT EFI	\$9,405.00	\$7,900.00	\$1,505.00	X	X	X	X	X	X
60EXLPT 4S EFI BIGFOOT 4S	\$9,758.00	\$8,196.00	\$1,562.00	X	X	X	X	X	X
75ELPT	\$10,524.00	\$8,840.00	\$1,684.00	X	X	X	X	X	X
90ELPT	\$10,828.00	\$9,095.00	\$1,733.00	X	X	X	X	X	X
90EXLPT	\$11,104.00	\$9,327.00	\$1,777.00	X	X	X	X	X	X
115ELPT EFI	\$12,988.00	\$10,910.00	\$2,078.00	X	X	X	X	X	X
115EXLPT EFI	\$13,258.00	\$11,136.00	\$2,122.00	X	X	X	X	X	X

Description	MSRP	Bay Port Price	Bay Port Savings	Tiller Handle	Remote Fuel Tank	Propeller	Emergency Stop	Alternator	Smart Craft Compatible
FOUR STROKE									
135L VERADO	\$16,669.00	\$1,402.00	\$15,267.00					X	X
135XL VERADO	\$16,760.00	\$1,407.00	\$15,353.00					X	X
135CXL VERADO	\$17,176.00	\$1,428.00	\$15,748.00					X	X
150L VERADO	\$17,130.00	\$1,389.00	\$15,741.00					X	X
150XL VERADO	\$17,204.00	\$1,451.00	\$15,753.00					X	X
150CXL VERADO	\$17,761.00	\$1,499.00	\$16,262.00					X	X
175L VERADO	\$19,224.00	\$1,648.00	\$17,576.00					X	X
175XL VERADO	\$19,290.00	\$1,620.00	\$17,670.00					X	X
175CXL VERADO	\$19,854.00	\$1,677.00	\$18,177.00					X	X
200L VERADO 4-CYL 4S	\$20,450.00	\$1,778.00	\$18,672.00					X	X
200XL VERADO 4-CYL 4S	\$20,668.00	\$1,761.00	\$18,907.00					X	X
200CXL VERADO 4-CYL 4S	\$21,083.00	\$1,709.00	\$19,374.00					X	X
200XL VERADO 6-CYL 4S	\$23,524.00	\$1,760.00	\$21,764.00					X	X
200CXL VERADO 6-CYL 4S	\$24,120.00	\$2,061.00	\$22,059.00					X	X
225L VERADO	\$24,254.00	\$2,073.00	\$22,181.00					X	X
225XL VERADO	\$24,339.00	\$2,045.00	\$22,294.00					X	X
225CXL VERADO	\$24,940.00	\$2,095.00	\$22,845.00					X	X
225XXL VERADO	\$24,909.00	\$2,023.00	\$22,886.00					X	X
225CXXL VERADO	\$25,278.00	\$2,133.00	\$23,145.00					X	X
250L VERADO	\$25,979.00	\$2,122.00	\$23,857.00					X	X
250XL VERADO	\$26,061.00	\$2,189.00	\$23,872.00					X	X
250CXL VERADO	\$26,636.00	\$2,237.00	\$24,399.00					X	X
250XXL VERADO	\$26,671.00	\$2,204.00	\$24,467.00					X	X
250CXXL VERADO	\$26,993.00	\$2,274.00	\$24,719.00					X	X
275L VERADO	\$27,529.00	\$2,312.00	\$25,217.00					X	X
275XL VERADO	\$27,890.00	\$2,328.00	\$25,562.00					X	X
275CXL VERADO	\$28,446.00	\$2,385.00	\$26,061.00					X	X
275XXL VERADO	\$28,256.00	\$2,375.00	\$25,881.00					X	X
275CXXL VERADO	\$28,820.00	\$2,409.00	\$26,411.00					X	X
300L VERADO 4S	\$28,268.00	\$2,374.00	\$25,894.00					X	X
300XL VERADO 4S	\$28,554.00	\$2,385.00	\$26,169.00					X	X
300CXL VERADO 4S	\$29,131.00	\$2,470.00	\$26,661.00					X	X
300XXL VERADO 4S	\$28,771.00	\$2,468.00	\$26,303.00					X	X
300CXXL VERADO 4S	\$29,349.00	\$2,463.00	\$26,886.00					X	X
OPTIMAX									
JET 80 OPTIMAX EXLPT	\$10,624.00	\$8,924.00	\$1,700.00				X	X	X
JET 110 OPTIMAX EXLPT	\$13,114.00	\$11,017.00	\$2,097.00				X	X	X
75ELPT OPTIMAX	\$10,271.00	\$8,628.00	\$1,643.00				X	X	X
90ELPT OPTIMAX	\$10,554.00	\$8,865.00	\$1,689.00				X	X	X
90EXLPT OPTIMAX	\$10,774.00	\$9,050.00	\$1,724.00				X	X	X
115ELPT OPTIMAX	\$11,658.00	\$9,792.00	\$1,866.00				X	X	X
115EXLPT OPTIMAX	\$11,688.00	\$9,818.00	\$1,870.00				X	X	X
135L OPTIMAX	\$14,853.00	\$12,476.00	\$2,377.00				X	X	X
135XL OPTIMAX	\$15,074.00	\$12,662.00	\$2,412.00				X	X	X
135CXL OPTIMAX	\$15,713.00	\$13,199.00	\$2,514.00				X	X	X
150L OPTIMAX	\$15,960.00	\$13,406.00	\$2,554.00				X	X	X
150XL OPTIMAX	\$16,171.00	\$13,584.00	\$2,587.00				X	X	X
150CXL OPTIMAX	\$16,883.00	\$14,181.00	\$2,702.00				X	X	X
175L OPTIMAX	\$18,281.00	\$15,356.00	\$2,925.00				X	X	X
175XL OPTIMAX	\$18,506.00	\$15,545.00	\$2,961.00				X	X	X
175CXL OPTIMAX	\$19,717.00	\$16,563.00	\$3,154.00				X	X	X
175L Pro XS	\$19,723.00	\$16,567.00	\$3,156.00				X	X	X
175XL Pro XS	\$19,847.00	\$16,672.00	\$3,175.00				X	X	X
200L OPTIMAX	\$20,274.00	\$17,030.00	\$3,244.00				X	X	X
200XL OPTIMAX	\$20,382.00	\$17,120.00	\$3,262.00				X	X	X
200CXL OPTIMAX	\$21,220.00	\$17,825.00	\$3,395.00				X	X	X
200L OPTIMAX DTS	\$21,034.00	\$17,668.00	\$3,366.00				X	X	X
200XL OPTIMAX DTS	\$21,142.00	\$17,760.00	\$3,382.00				X	X	X
200CXL OPTIMAX DTS	\$21,980.00	\$18,463.00	\$3,517.00				X	X	X
225L OPTIMAX	\$21,110.00	\$17,732.00	\$3,378.00				X	X	X
225XL OPTIMAX	\$21,193.00	\$17,803.00	\$3,390.00				X	X	X
225CXL OPTIMAX	\$22,047.00	\$18,519.00	\$3,528.00				X	X	X
225XXL OPTIMAX	\$21,282.00	\$17,876.00	\$3,406.00				X	X	X
225CXXL OPTIMAX	\$22,134.00	\$18,592.00	\$3,542.00				X	X	X
225L DTS OPTIMAX	\$22,165.00	\$18,619.00	\$3,546.00				X	X	X
225XL DTS OPTIMAX	\$22,248.00	\$18,688.00	\$3,560.00				X	X	X
225CXL DTS OPTIMAX	\$23,101.00	\$19,405.00	\$3,696.00				X	X	X
225XXL DTS OPTIMAX	\$22,335.00	\$18,761.00	\$3,574.00				X	X	X
225CXXL DTS OPTIMAX	\$23,188.00	\$19,479.00	\$3,709.00				X	X	X
225 Pro XS OPTIMAX	\$24,311.00	\$20,421.00	\$3,890.00				X	X	X
225 Pro XS XL OPTIMAX	\$24,449.00	\$20,537.00	\$3,912.00				X	X	X
250XL OPTIMAX	\$23,011.00	\$19,329.00	\$3,682.00				X	X	X
250CXL OPTIMAX	\$23,625.00	\$19,845.00	\$3,780.00				X	X	X
250XXL OPTIMAX	\$23,248.00	\$19,529.00	\$3,719.00				X	X	X
250CXXL OPTIMAX	\$23,893.00	\$20,070.00	\$3,823.00				X	X	X
250 Pro XS OPTIMAX	\$25,213.00	\$21,179.00	\$4,034.00				X	X	X
250 Pro XS XL OPTIMAX	\$25,630.00	\$21,529.00	\$4,101.00				X	X	X
2 - Stroke									
25M	\$3,097.00	\$2,736.00	\$361.00	X	X	X	X		
25ML	\$3,120.00	\$2,756.00	\$364.00	X	X	X	X		
30ELH	\$3,462.00	\$3,058.00	\$404.00	X	X	X	X	X	
50ELPTO	\$5,900.00	\$5,003.00	\$897.00						
50ELHPTO	\$5,985.00	\$5,075.00	\$910.00	X					
JET 60EXLPTO	\$10,426.00	\$8,841.00	\$1,585.00					X	
90ELPTO	\$8,273.00	\$7,015.00	\$1,258.00					X	
90EXLPTO	\$8,541.00	\$7,243.00	\$1,298.00					X	
150L EFI	\$12,448.00	\$10,555.00	\$1,893.00					X	X
150XL EFI	\$12,454.00	\$10,561.00	\$1,893.00					X	X